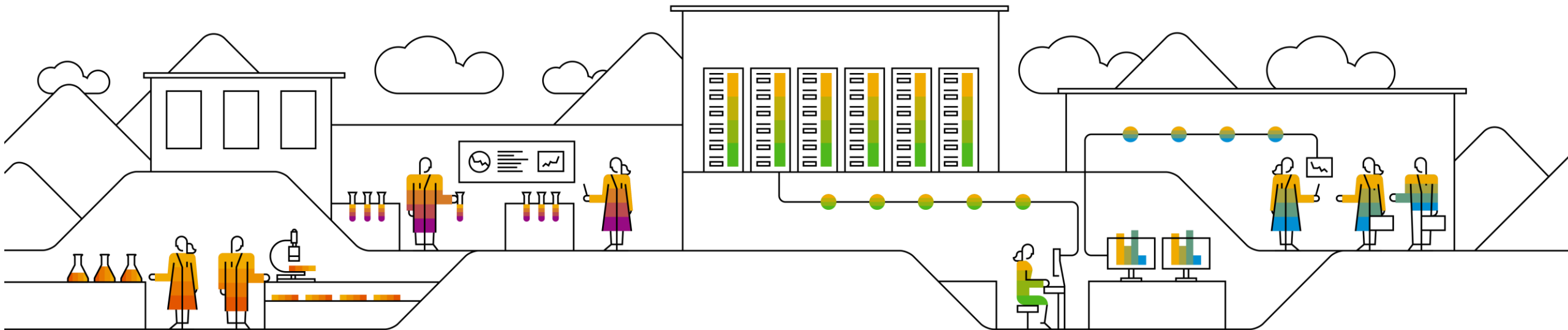


Interoperabilität und Roll-out von E-Invoicing-Lösungen

Rechnungsempfang – schnell auf viel E-Volumen kommen

Heterogenität bewältigen, Business Cases realisieren - Erfahrungen aus SAP Ariba Implementationen

Markus Zaugg for *SWISS DIGIN*
20.6.2018



eInvoicing capabilities of SAP Ariba

Buyer

SAP Ariba  Cloud

Supplier

www.buyer.ariba.com

www.seller.ariba.com

SAP

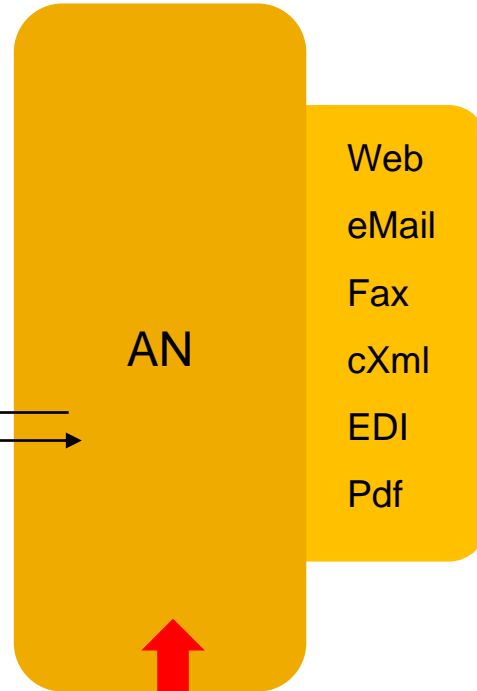


P2P



- Catalog
- Requisitioning
- Ordering
- Invoice Creation
- Invoice Reconciliation
- Payment and Remittance

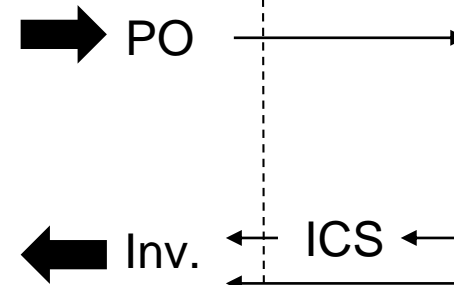
AN



- Web
- eMail
- Fax
- cXml
- EDI
- Pdf

Supplier Onboarding

Full Integration, Full Enablement, Light Account



Document Types



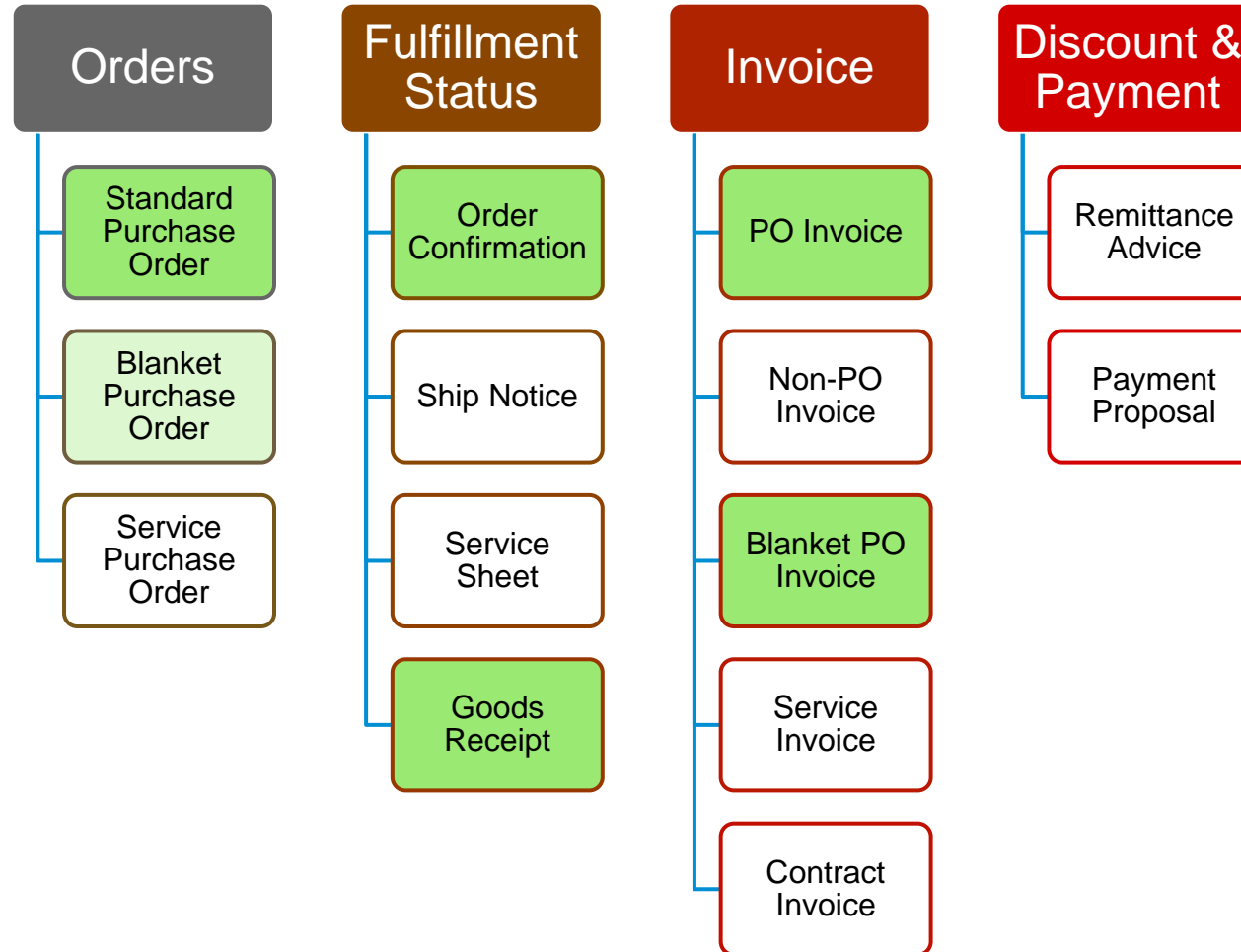
Lief.
ERP

K

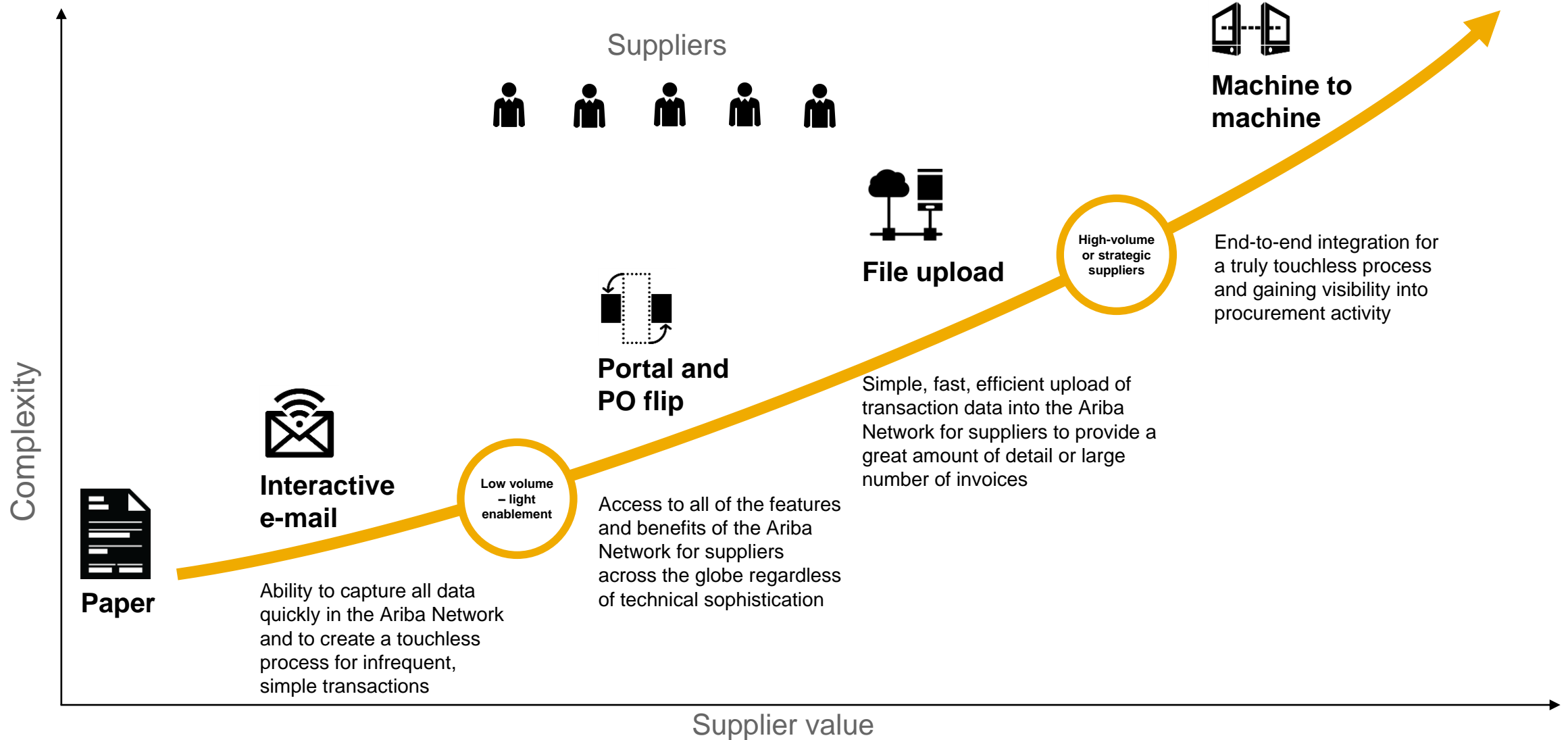
Catalog

ICS=Invoice Conversion Service

Document Types routed via Ariba Network



All suppliers have a choice

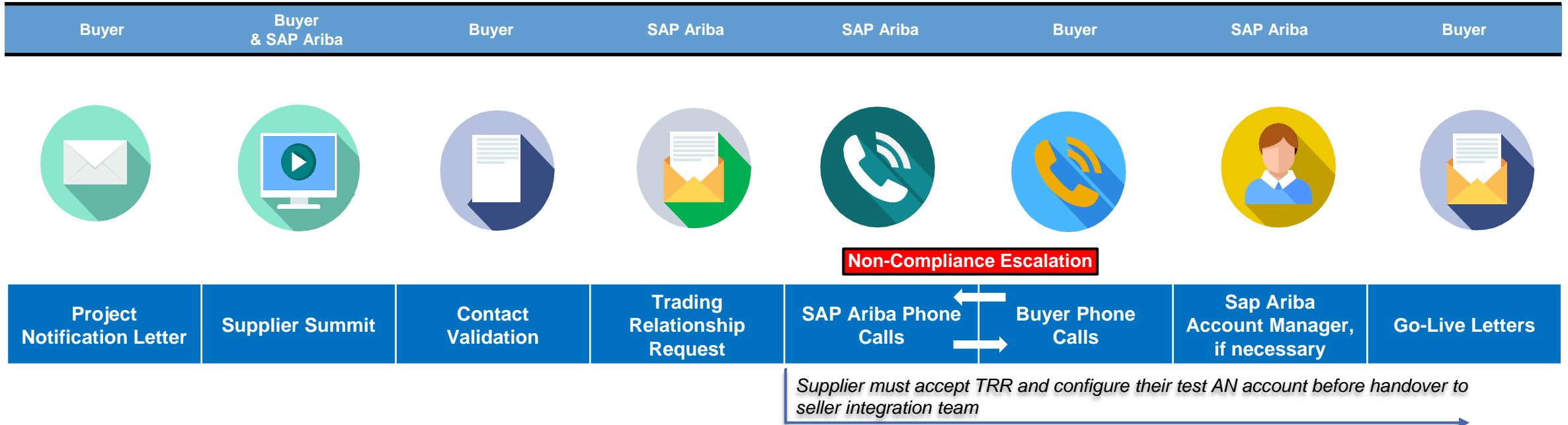


Demo Light Account



<https://sapariba.invisionapp.com/share/SHBZI8F92#/screens>

Enablement Method – Full (Active Outreach)



Objective

Welcome suppliers to the project - including invitation to an online summit

Explain importance of the project, benefits/demo, provide timeline to complete activities

Populate final list of suppliers including new contact details received from Supplier Summit

Request for suppliers to confirm and accept relationship on Ariba Network

Support registration and account configuration. Report non-compliant suppliers to Buyer

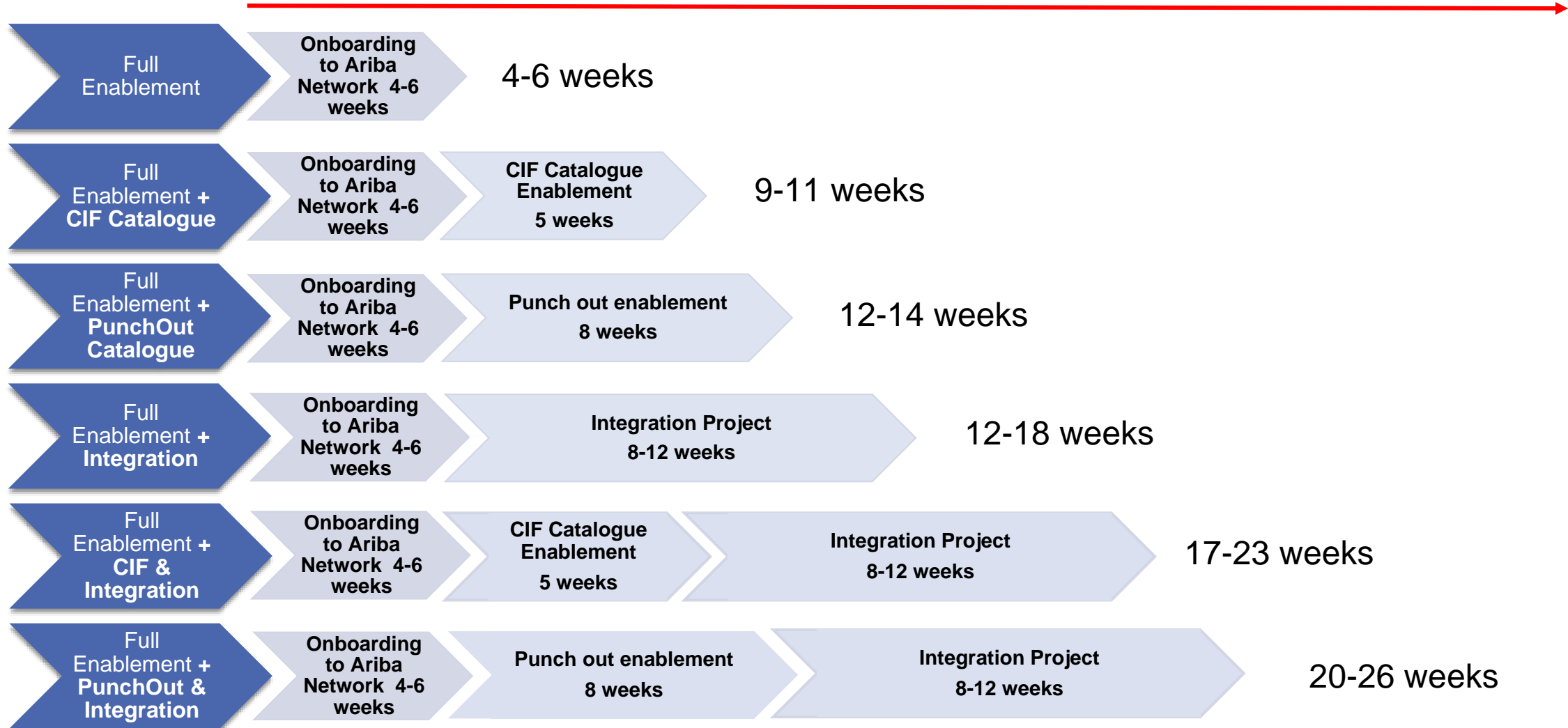
Contact suppliers and clarify their doubts, receive new contact details, get commitment to join the Network

Account Manager to support suppliers and increase project engagement (when applicable)

Inform that electronic transactions will start

Total Estimated Enablement Time from TRR (Trading Relationship Request) sent

Weeks of Full Enablement



Supplier may be escalated depending on the non-participation reason and delay the process

Onboarding Resources

Number of FTE dependent on onboarding speed

		Description			
01	Project Manager	<ul style="list-style-type: none"> Responsible for program planning and execution 	1 FTE	Ad hoc support	
02	SE Work-Stream Lead	<ul style="list-style-type: none"> Work with client and SAP Ariba to develop and implement SE strategy Monitor stakeholder adoption 	1 FTE	Ad hoc support	
03	Change Manager & Training Lead	<ul style="list-style-type: none"> Create internal communication and training materials Conduct end user training 	0.3 FTE	Ad hoc support	
04	Local Buyers/ category managers	<ul style="list-style-type: none"> Assist with building end user and supplier adoption 		1 FTE	
05	Local Accounts Payables- procurement process owner	<ul style="list-style-type: none"> Provide process related expertise Tax invoice, PO layout requirements 	0.2 FTE		
06	Data Migration / Vendor Master Data Manager	<ul style="list-style-type: none"> Maintains and updates vendor master data 	0.5 – 1 FTE	Ad hoc support	
07	AN Buyer Account Administrator	<ul style="list-style-type: none"> Maintains AN transaction rules Manage users, roles and permission on AN Trains Users 	1 FTE		
08	IT / Technical Support/ functional customization	<ul style="list-style-type: none"> New implementations IT support 	1 FTE	Ad hoc support	
09	Supplier support and End user support		1 FTE	Ad hoc support	